2 0 2 1 ANNUAL REPORT

BOARD OF DIRECTORS

Dan Wideman - Chairman
Lisa Emily - President
Rodney Smith - Treasurer
John Vincent - Secretary
Arvest Turner - Member
Robert McClinton - Member
Melissa Phillips - Member
Stace Holloway - Member
Brenda Minor - Member

SUPERVISORY COMMITTEE

Larry Derrick - Chairperson
Ruby McCier - Committee Member
Neil Keith - Committee Member

STAFF

Philip Heinlen - CEO Rachel White - Operations Manager Lisa Crawford - Loan Manager

Felecia Forrest - Finance Manager

Samantha Byrd - Marketing & Business Development Manager

Lynn Scott - BSA Officer

Avis Rucker - Virtual Branch Representative

Ruthie Roberts - Member Service Manager

Lindsay Wilson - Member Service Representative

Anna Turner - Member Service Manager

Bobby Hall - Loan Officer

Steve Lyles - Loan Officer

Garrett Luna - Loan Officer

Taylor Oliver - Loan Clerk

Katie Blakley - Member Service Representative

Emma Imhof - Member Service Representative

Taylor Roberts - Member Service Representative

Nina Cohen - P/T Member Service Representative

2021 ANNUAL MEETING MINUTES

The minutes of the precious year's meeting were submitted, and the majority of the members present approved the minutes.

Philip Heinlen, CEO, explained, "The 2020 year brought both you the Member as well as the Credit Union a lot of challenges and changes. With the COVID pandemic still with us, The Board, Staff, and Supervisory Committee want to "Thank you" for your patients, understanding, and your Membership!" He mentioned some notable changes in 2020:

- 1) Field of Membership expansion to include the counties of Greenwood, McCormick, Abbeville, Laurens, Newberry, and Saluda.
- 2) Greenwood High School Branch
- 3) Text Banking
- 4) Zoom and Curbside Services

Mr. Heinlen thanked the Staff, Board, Supervisory Committee for all the hard work to make Greenwood Municipal Federal Credit Union the "BEST" place to have all of your financial services. We look forward to serving you in 2021 and beyond.

CHAIRMAN'S REPORT 2021

I am glad to see everyone here that has taken their time out of their busy schedules to come to our annual meeting this evening.

Greenwood Municipal has had a good year in 2021. Membership has increased, and we have been able to give back to our members by way of good loan rates. We appreciate all members, new and old.

The Board and Supervisory Committee continue to work hard to keep our credit union a safe place to invest and borrow money. I would like to thank the members of the Board and Supervisory Committee for their commitment to the credit union and to the staff for their efforts during the year.

I appreciate all of you for your dedication to the credit union and I would like to say that I have enjoyed being Chairman.

Dan Wideman, Chairman

NOMINATING COMMITTEE REPORT

The Members of the Board whose terms were expiring are:

Both have agreed to another 3 year term.

Melissa Philips - Member, Upper Savannah

Dan Wideman - Member, Retired

CEO'S REPORT 2021

The 2021 Year brought both you the Member, as well as the Credit Union, a lot of the same challenges as 2020. The Credit Union continued to make changes to help make doing business with us easier. With the COVID pandemic still with us, The Board, Staff, and Supervisory Committee want to continue "Thanking you" all for your patience, understanding, and your Membership!! You have all been GREAT to work with and we greatly appreciate each and everyone of you!

Some notable upgrades in 2021 to share with you are:

- 1) New platform with more functionality.
- 2) Better On-line function for you.
- 3) Remote Loan Closings.
- 4) Virtual Strong Box on-line.

- 5) Member Education/ Financial Literacy
- 6) Faster loan decisioning just to name a few.

GMFCU continues to upgrade technology to better benefit our Membership. We will be working on more upgrades throughout the year and will share them with you as they go live.

I want to thank the Staff, Board, and Supervisory Committee for all the hard work to make Greenwood Municipal Federal Credit Union the "BEST" place to have all your financial services.

We look forward to serving you in 20221 and beyond.

Thank you,

Philip Heinlen

STATEMENT OF FINANCIAL CONDITION

ASSETS	12/31/21	12/31/20	12/31/19
Total Loans	\$25,284,439	\$21,911,908	\$20,403,998
(Less Allowance for Loan Losses)	(\$70,041.52)	(\$62,845)	(\$55,752)
Cash	\$1,208,679.94	\$1,184,259.97	\$716,344
Investments	\$26,089,890.17	\$24,943,819.46	\$20,010,746
Other Assets	\$664,826.96	\$766,178.32	\$1,152,944
Total Assets	\$53,953,258.11	\$49,579,334	\$42,288,280
LIARILITIES & FOLIITY			

LIABILITIES & EQUITY			
Total Liabilities	(\$367,250.75)	(\$1,009,553)	\$208,957
Total Deposits	\$47,676,491.64	\$44,445,693	\$35,905,299
Total Reserves	\$5,895,457.52	\$6,143,194	\$6,174,024
Total Liabilities & Equity	\$53,953,258	\$49,579,334	\$42,288,280

INCOME STATEMENT

OPERATING INCOME	12/31/21	12/31/20	12/31/19
Income from Loans	\$1,413,222.49	\$1,307,272	\$1,311,294
Income from Investments	\$193,660.25	\$346,956.30	\$443,054
Income from Fees	\$228,847.98	\$187,021.48	\$245,079
Income from Miscellaneous	\$763,445.75	\$143,464	\$528,557
Total Operating Income	\$2,599,176.37	\$2,409,675	\$2,527,984
OPERATING EXPENSES			
Operating Expenses	\$2,715,882.63	\$2,525,956	\$2,043,289
Dividends	\$61,811.83	\$95,053	\$86,750

TOTAL NET INCOME/(LOSS)	(\$233,678.50)	(\$278,540)	\$395,575
Total Operating Expenses	\$2,715,882	\$2,525,956	\$2,132,409
Non-Operating Expenses	(\$8,647.36)	(\$15,033.33)	\$2,270





East Durst Branch

617 East Durst Avenue Greenwood, SC 29649

Office: (864) 229-6177

Fax: (864) 229-0168

Email: gmfcu@gm-fcu.org

South Main Branch

1632 South Main Street Greenwood, SC 29646

Office: (864) 889-0333 Fax: (864) 942-7010 Email: gmfcu@gm-fcu.org gm-fcu.org